



AgPlus Rural Small Business Workshop

November 18, 2016 @ Winters Community Center

Resource Chart

Table #	Resource Provider	Program	Description	Contact Person
1	AgPlus Food and Beverage Manufacturing Consortium	Food and ag business resources, workforce pathways, etc.	A federal designation to support food and beverage manufacturing across the Central Valley.	Adrian Rehn (Sacramento) adrian.rehn@valleyvision.org (916) 325-1630
14	California Air Resources Board (CARB)	CoolCalifornia	Resources include a Funding Wizard (financial incentives, rebates, and grants), carbon footprint calculator, and energy efficiency tips.	Judy Nottoli judy.nottoli@arb.ca.gov (916) 322-7429
2	California Bank & Trust	Business Loans & Leases	Term loans , commercial real estate financing, equipment leasing, and business auto loans.	Doug Dransfield Douglas.Dransfield@calbt.com (916) 341-4911
		ZIONS Equipment Financing Line	Pre-qualified credit line that can be drawn upon with as little as 24 hours' notice.	Manny Perez Manuel.PerezJr@zionsbancorp.com (916) 735-7678
15	CA Association for Local Economic Development (CALED)	Statewide Revolving Loan Fund	Small Business Loans can be used for working capital, business purchases, equipment, inventory, real estate, etc.	Helen Schaubmayer Helen@caled.org (916) 448-8252 ext. 16
3	California Capital FDC	Small Business Loan Guarantee	Helps secure financing for small businesses unable to access mainstream financing . Loans have ranged from \$5,000 to \$1.7 million for small businesses.	Anthony Rucker Arucker@cacapital.org (916) 442-1729
15	Capital Region Small Business Development Center (SBDC)	Workshops, One-on-One Consulting Services	No-cost, confidential consulting for small business owners.	Scott Leslie sleslie@metrochamber.org (916) 319-4268
4	Davis Chamber of Commerce	Member Benefits	High visibility advertising , networking, events and more for Chamber members.	Christina Blackman cblackman@davischamber.com (530) 756-5160
5	Economic Development Administration (EDA)	Public Works and Economic Adjustment Assistance	Funds for infrastructure, feasibility studies, and other projects in economically distressed communities .	Malinda Matson mmatson@eda.gov (916) 235-0088
6	First Northern Bank	Agribusiness, Manufacturing, and Other Small Business Loans	Loans for crop production , equipment, livestock, irrigation, food and beverage manufacturing, and much more.	Peter Faye pfaye@thatsmybank.com (707) 678-7824

14	Governor's Office of Business and Economic Development	California Competes Tax Credit	Income tax credits available to businesses who want to come, stay, or grow in California. Credit amount is negotiable.	California Competes CalCompetes@gov.ca.gov (916) 322-0694
		Manufacturers' Investment Credit References (MIC)	Tax credit for manufacturers equal to 6% of the costs paid or incurred for the acquisition or construction of property.	(800) 852-5711
15	Northern California Community Loan Fund	Financial Mgmt and Real Estate Consulting	Help with service expansion , real estate planning, and navigation of New Markets Tax Credits.	Dan McDonald dmcdonald@nccf.org (415) 392-8215 ext. 304
7	Opening Doors, Inc.	Small Business Assistance	Help with creating business plans , market research, record-keeping, accounting systems, permitting, and more.	Jim Claybaugh jim@openingdoorsinc.org (916) 492-2591 ext. 210
8	Rural Community Assistance Corporation (RCAC)	Small Business Loan Program	Loans for working capital, lines of credit or real estate/ equipment purchases to assist rural businesses to retain or create jobs.	John Weidemaier jweidemaier@rcac.org (530) 741-2227
9	Small Business Administration (SBA)	General Small Business Loans	SBA's most common loan program offers financial help for eligible businesses.	Joe McClure joseph.mcclure@sba.gov (917) 735-1700
		Microloan Program	Provides loans up to \$50,000 to help small businesses. Funds can be used for working capital, inventory, furniture or fixtures, and equipment.	Joe McClure joseph.mcclure@sba.gov (917) 735-1700
		Real Estate & Equipment Loans	Provides financing for major fixed assets such as equipment or real estate.	Joe McClure joseph.mcclure@sba.gov (917) 735-1700
		Disaster Loans	Low-interest disaster loans to businesses of all sizes. Funds can be used to repair or replace real estate, property, equipment, inventory, etc.	Joe McClure joseph.mcclure@sba.gov (917) 735-1700
		Counseling & Training	Assists socially and economically disadvantaged small businesses with business development and planning.	Joe McClure joseph.mcclure@sba.gov (917) 735-1700
		Access to Government Contracts	Information on U.S. federal government contracts , which represent a significant sales and revenue opportunity for small businesses.	Joe McClure joseph.mcclure@sba.gov (917) 735-1700
10	Solano Economic Development Corporation (Solano EDC)	Plant Your Business in Solano	Offers expanding Solano County businesses a confidential, centralized real estate resource and connections to key government and business contacts.	Patrick McGuire patrick@solanoedc.org (707) 864-1855

11	Solano Small Business Development Center (Solano SBDC)	Workshops, Online Courses, Business Advisors	Small business owners work with Business Advisors to grow their bottom line through no-cost counseling and low cost seminars. Free Business Start-Up Kits are also offered.	Kelly Penwell kpenwell@solano.edu (707) 864-3382
		Micro-Enterprise Assistance Program	Specialized business development program for businesses in rural Solano County with five or fewer employees.	Kelly Penwell kpenwell@solano.edu (707) 864-3382
12	University of California Agriculture and Natural Resources (UC ANR)	UC Cooperative Extension	Cutting-edge research , marketing support, and financing information for farmers and agricultural businesses.	Morgan Doran mpdor@ucanr.edu (530) 666-8738
13	USDA	Value-Added Producer Grant	Funding for farmers and agricultural producers to boost value-added activities related to processing, marketing or creating new products.	Martin Zone martin.zone@ca.usda.gov (530) 792-5829
		Rural Energy for America Program	Grants and loans for renewable energy systems or energy efficiency improvements.	Rick Sturtevant Rick.Sturtevant@ca.usda.gov (831) 757-5294 ext. 130
		Business and Industry Guaranteed Loan	Guaranteed loans for rural businesses , allowing private lenders to extend more credit than they would typically be able to.	Greg York Gregory.york@ca.usda.gov (530) 792-5805
14	Wells Fargo	Business Banking, Financing, and Crop Insurance	Full range of services geared toward rural businesses. The BusinessLine® tool allows a borrower to draw down a credit line when needed for working capital and repay it as cash flows in after inventory, crop or livestock sales.	1 (800) 416-8658

Created by Adrian Rehn, Valley Vision

adrian.rehn@valleyvision.org

